

# Yearling Sale 201

## The Auction Experience

*Hosted by:*

Fasig-Tipton Midlantic, Maryland Horse Breeders Association, The Racing Biz, Virginia Thoroughbred Association

**Sunday, October 2, 2016**

**10 am to 1 pm**

**Fasig-Tipton Sales Pavilion**

**Maryland State Fairgrounds**

AGENDA

**10:00 Welcome**

**10:15 Introduction of speakers** for brief individual presentations

Frank Vespe, The Racing Biz, Moderator

❖ **T.K. Kuegler**

Managing Partner, Wasabi Ventures

❖ **Debbie Easter**

Executive Director, Virginia Thoroughbred Association

❖ **Reed Ringler**

Fasig-Tipton, Owner/Buyer Relations Manager

**11:15 Panel** – General Discussion & Questions

Local partnership representatives will be available for more information:

Josh Pons, Country Life Partnerships

Larry Smith, Two Roads Stable

**Noon Lunch**

Followed by visits to sales barns with:

**Don Litz**, formerly of Litz Bloodstock

This seminar will explore the auction sales experience, and introduce some of the options for getting started in the business including partnerships, buying to race or resell, or breeding to race or sell.

